

MOTORBOATS – TRANSPORTS OF COMMODITIES AND PASSENGERS

(SO.SE.MAR S.R.L.)

Regulations and tariffs, in force as from 1° January 2008 for the service of transport of goods and passengers from vessels to piers, and viceversa, within the Port of Trieste.

Art. 1) Voyage / performance

Voyage / performance means the transfer of the boat engaged in the transportation of persons and / or goods, manned and equipped by the company grantee of the service, effected on account of the committing company, from root of pier IV or II, up to the vessel and the return trip from the vessel to pier.

Combined transportation of persons and goods will be forbidden if the type and kind of goods involved is considered dangerous to the persons.

Art. 2) Basic rate

The basic rates to be applied for each performance are the following:

Transportation of persons (within the capacity limits)	Euro	245,00
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Trasportation of goods up to 10.000 kg.

upto 2.500 kg	Euro	305,00
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over 2.500 kg (for each 100 kg or, proportionally for weights less than 100 kg)	Euro	10,98
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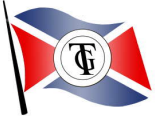
Transportation of goods over 10.000 kg.

Upto 2.500 kg	Euro	263,00
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over i 2.500 kg (for each 100 kg or, proportionally for weights less than 100 kg)	Euro	8,55
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Remarks:

1. Delivery of goods to be effected on F.O.B. basis.
2. Tariff will be calculated on gross weight of the goods carried.
3. Should portorage service be requested, a tariff equal to Euro 61,10 for every two persons employed will be applied when the weight of the goods doesn't exceed 2.500 kg.
For weights over 2.500 kg a tariff equal to Euro 2,47 per each 100 kg or proportionally for weights less than 100 kg, will be applied on the whole cargo and for each person employed.
In case of cargoes exceeding 5.000 kg at least three persons must be engaged.



In case of cargoes exceeding 10.000 kg at least four persons must be employed and a tariff equal to Euro 2,31 per each 100 kg or proportionally for weights less than 100 kg will be applied on the whole cargo for each person engaged.

Art. 3) Surcharges for the transportation of goods classified as hazardous by the maritime transport rules.

For the transportation of hazardous goods / materials commingled with various cargo:

- a) up to 2.500 kg entire (hazardous plus others), a lump sum surcharge of Euro 116,55 will be applied.
- b) over 2.500 kg (hazardous plus others), a surcharge of Euro 12,40 per each 100 kg, or fraction, will be applied on the whole quantity of hazardous goods, with a minimum of Euro 116,55.

For the transportation of hazardous goods alone, a surcharge of Euro 12,40 per each 100 kg, or fraction, will be applied, no matter which weight involved, with a minimum of Euro 116,55.

Art. 4) Voyages with intermediate call ashore.

In case of voyage other than that provided in art. 1, i.e. should the client request intermediate call, when the transportation of persons is involved the relevant tariff will be subject to a 50% increase, and in case of cargoes, a lump sum surcharge of Euro 152,00 will be applied. If during the same voyage more than one vessel belonging to the same client is served, or if the Customs Authorities require that more vessels are assisted, the relevant tariff rate per each vessel will be subjected to a 20% reduction.

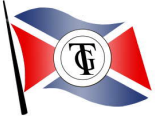
Art. 5) Waiting time.

In definition of voyage a 30 minutes waiting time is included in the voyage, either alongside the vessels and / or at pier. Waiting times exceeding 30 minutes due to reasons not imputable to the boat, will be remunerated with a tariff of Euro 92,00 per each hour or fraction. Fractions of hour will be proportionally paid.

Such a tariff will be applied in all cases except what foreseen in first paragraph:

- a) When carrying passengers, from the time the boat has been ordered up to the sailing time, or when carrying cargoes from the beginning of loading.
- b) In case of intermediate call from arrival time up to sailing time, if due to reasons not imputable to the grantee.
- c) From arrival alongside the vessel up to the commencement of operations (vessel ready to receive)
- d) From completion of operation up to sailing time (delivery of documents).
- e) From arrival at the pier up to the end of unloading all cargoes on board (time actually used for unloading excluded).

REMARK: If cargoes to be loaded arrive at boat station with different contractors at different times, the hours of waiting time between one contractor and the others have to be considered as waiting time.



Art. 6) Special services.

For special services for example hiring of the boat, or operative assistance, etc., an hourly rate of Euro 183,00, or fraction, for the first hour and for each boat will be applied.

For engagements longer than one hour, the relevant rate will be agreed upon between the company and the client. The service must be requested with at least two hours notice. Anyhow the grantee has the right to accept or not such a service with regard to the operative schedule. In case of arrival formalities, the grantee will grant the availability of the boat in any case.

Art. 7) Surcharges.

Each surcharge will be calculated exclusively on the basic rate. The surcharges foreseen are:

Days	Daily working hours 08.00 – 12.00 13.30 – 16.59	Daily working hours 12.00 – 13.00	Night hours 17.00 – 21.59	Over time 22.00 – 08.00
Monday to Friday	////	Surcharge Euro 30,00	60 %	100 %
Saturdays	50 %	Surcharge Euro 30,00	110 %	150 %
Sundays	50 %	Surcharge Euro 30,00	110 %	150 %
Holidays law 260 / 49, changed by law 90 / 54 and law 54 / 77	100 %		160 %	200 %

Remark 1: Services effected on above Holidays have to be increased (50%) when they fall on Saturdays or Sundays.

Remark 2: Only the amounts stated in articles 2 - 5 - 6 are to be considered basic rates. All other remunerations cannot be increased by the percentages provided by this article.

Remark 3 If a service requested falls within the time foreseen for lunch time, a surcharge of Euro 30,00 will be applied on the total invoice amount.

If a service is effected throughout two different tariff shifts, from sailing time of boat to the arrival time at pier the surcharges must be proportionally calculated for each shift involved excluding the hours of waiting time for loading cargoes of different contractors.

Art. 8) Surcharges for single voyages.

For single voyages effected during night hours or in overtime, at a prefixed time, apart from the provided surcharges, the following amount will be paid for each waiting hour, up to the beginning of the voyage:



1 -	from 17.00	to 22.00	Euro	73,27
2 -	from 22.01	to 06.00	Euro	89,25
3 -	from 06.01	to 08.00	no amount to be paid.	

Art 9) Engagement of the service.

Services which are to be effected during daily working hours have to be requested with at least one hour notice, while services to be carried out during night hours, overtime and holidays have to be requested within 17.00 of the same day or within 17.00 of the working day preceding the holiday.

The company has the right of refusing the service if the notices are not properly given.

Art. 10) Failed performance of the service.

No charge will be applied if a service already ordered for normal working daily hours cannot be performed owing to a cause beyond control (bad weather, etc.).

If the service was ordered for night hours, overtime or on holidays, the basic tariff rate will be applied with a 50% reduction.

Art. 11) Voyages effected on Easter, Christmas and New Year.

For services rendered on Easter's Eve, Christmas and New Year's Day a surcharges of 50% will be charged; all services will end at 17.00 hours.

On Easter, Christmas and New Year's Day the company will have the right of accepting / refusing eventual services.

Art. 12) Insurance.

Insurance costs are included in the tariff for the transportation of persons and / or cargoes.